

Course Components of Management

MS-41: Working Capital Management

- I Concepts and Determination of Working Capital**
 - 1 Conceptual Framework
 - 2 Operating Environment of Working Capital
 - 3 Determination of Working Capital
 - 4 Theories and Approaches
 - II Management of Current Assets**
 - 5 Management of Receivables
 - 6 Management of Cash
 - 7 Management of Marketable Securities
 - 8 Management of Inventory
 - III Financing of Working Capital Needs**
 - 9 Bank Credit - Basic Principles and Practices
 - 10 Bank Credit - Methods of Assessment and Appraisal
 - 11 Other Sources of Short Term Finance
 - IV Working Capital Management: An Integrated View**
 - 12 Liquidity vs Profitability
 - 13 Payables Management
 - 14 Short-Term International Financial Transactions
 - 15 Integrating Working Capital and Capital Investment
- Process

- Management Control Structure**
 - 4 Responsibility Centres
 - 5 Profit Centres
 - 6 Transfer Pricing
 - 7 Investment Centres
- Management Control Process**
 - 8 Budgeting and Reporting
 - 9 Performance Measurement
 - 10 Reward and Compensation
 - 11 New Development/Techniques of Management and Management Control
- IV Management Control in Some Special Organisations**
 - 12 Service Organisations
 - 13 Multinational and Export Organisations
 - 14 Management Control of Projects
 - 15 Other Organisations
- V Case Studies**
 - 1 Brooke Bond (India) Ltd. (A)
 - 2 Dakshin Rasayan Nigam Ltd.
 - 3 Bengal Steel Ltd.
 - 4 Sun Cellular Ltd.
 - 5 Thana District Co-operative Fisheries Project (B)
 - 6 Christian Medical College and Hospital, Vellore

MS-42 : Capital Investment and Financing Decisions

- I Overview of Financial Decisions**
 - 1 Nature of Long Term Financial Decisions
 - 2 Cost of Capital
 - 3 Capital Structure Decisions
 - Strategic Decisions
- II Investment Decisions Under Certainty**
 - 4 Project Designing/Planning
 - 5 Project Appraisal
 - Social Cost-benefit Analysis
 - 6 Project Implementation and Control
- III Investment Decisions under Uncertainty**
 - 7 Project Evaluation under Risk and Uncertainty - I
 - 8 Project Evaluation under Risk and Uncertainty - II
- IV Financing Decisions**
 - 9 Financing through Domestic Capital Market
 - 10 Financing through Global Market
 - 11 Financing through FIs
 - 12 Other Modes of Financing
- V Strategic Financing Decisions**
 - 13 Management of Earnings
 - 14 Financial Engineering
 - 15 Investor Relations
 - 16 Financial Restructuring

MS-43 : Management Control Systems

- Management Control: Concepts and Context**
 - 1 Management Control Systems: An Introduction
 - 2 Strategies and Management Control
 - 3 Designing Management Control Systems